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Drafting and Negotiating International Commercial Contracts

Top 10 Tips in Drafting and Negotiating International Contracts In this article, we look at the top ten tips for drafting and negotiating international contracts. Dealing with international contracts can be a complicated and nuanced practice that deals with a mixture of legal issues plus cultural differences.

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The course is intended for contracts managers, technology transfer and licensing executives, lawyers, patent attorneys and other practitioners whose job involves reviewing or drafting IP terms in research contracts.

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This is a practical course which focuses on developing the key knowledge and skill required by professionals when negotiating and drafting commercial contracts that involve parties, laws or businesses. It is important that professionals have sufficient knowledge and skills to achieve their desired outcome from a commercial contract negotiation.

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