

## Economic Diplomacy And The Geography Of International Trade

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*Economic Diplomacy And The Geography Of International Trade*

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### MYLA SELLERS

Nigeria and the Nation-State Edward Elgar Publishing

The New Economic Diplomacy explains how states conduct their external economic relations in the 21st century: how they make decisions domestically, how they negotiate internationally and how these processes interact. Although the previous edition, published in 2011, was able to reflect the impact of the financial crisis and the immediate reaction to it, a lot has happened since then, and the atmosphere of economic diplomacy has darkened. To capture the emergence of new trends and the intensification of old ones, the salient features of this new edition are: The advance of China and other emerging powers at the expense of G7 governments, despite some setbacks; Much greater activity in negotiating regional and plurilateral trade agreements, while the multilateral system struggles; The persistence of problems exposed by the financial crisis, notably the long-running euro-zone crisis. The interaction between domestic and external forces: the balance has shifted towards the domestic axis, with international agreement more difficult to achieve. This edition goes further in comparing the practice of different players, to reflect the greater diversity of economic diplomacy. Based on the authors' work in the field of International Political Economy, it is suitable for students interested in the decision-making processes in foreign economic policy, including those studying international relations, government, politics and economics. It will also appeal to politicians, bureaucrats, business people, NGO activists, journalists and the informed public.

The New Economic Diplomacy World Bank Publications

This Handbook positions economic diplomacy as a multidisciplinary field and presents state of the art research relevant to policy makers and academia around the globe focusing on four themes: the role of economic diplomats, the impact and evaluation of economic diplomacy, politics and trade and emerging markets. It offers academic, business and policy perspectives taking stock of knowledge produced with qualitative and quantitative research on Northern America, Europe, Africa, Asia and Latin America.

*Diplomacy in the 21st Century* Routledge

The European Union is a key player in international economic relations, but its exact role and how it goes about making decisions and negotiating is often poorly understood within and especially outside the EU. When does the EU play a proactive role and when does it follow? When is the EU a distinct actor and when is it just one level in a multi-level process of negotiation in which the member states are the main actors? Does the EU possess normative power in external economic relations? Does the EU have the capability and willingness to use its still significant economic power? European Union Economic Diplomacy provides the first comprehensive analysis of the factors that determine the role of the EU in economic diplomacy. In an up-to-date treatment that includes consideration of the impact of the Treaty of Lisbon, it contains a comprehensive explanation of decision making and negotiating processes in the core areas of trade, financial market regulation, environmental diplomacy and development co-operation. The book is intended for those interested in EU policy making, but also those who simply need to understand how the EU functions in the field of economic diplomacy.

**Decision-making actors and processes** Ashgate Publishing, Ltd.

Moderne Diplomatie wirkt heute in viele Bereiche des modernen Lebens hinein. Sie ist zugleich selbst neuen Einflüssen ausgesetzt. Faktoren, die unsere Gesellschaften verändern, verändern auch unser Regierungshandeln, auch in der Außenpolitik, seien es Digitalisierung, emotionalisierte Sensibilitäten unserer Öffentlichkeiten oder nicht-staatliche internationale Akteure. Derartige Entwicklungen müssen von der Diplomatie aufgenommen werden, damit sie weiter als Instrument einer Regierung funktionieren kann. Regierungen sollten Wege finden, zwischen den neuen Bedürfnissen der Gesellschaft und den Notwendigkeiten legitimen Regierungshandelns zu vermitteln. Das Ziel sollte sein, als souveräner Staat handeln zu können und zugleich das Potential der tiefgreifenden gesellschaftlichen Veränderungen zu nutzen. Mit Beiträgen von Volker Stanzel, Sascha Lohmann, Andrew Cooper, Christer Jönsson, Corneliu Bjola, Emillie V. de Keulenaar, Jan Melissen, Karsten D. Voigt, Kim B. Olsen, Hanns W. Maull und R. S. Zaharna

**Rethinking Diplomacy with the Postcolonial World** Random House Trade Paperbacks

The Persian Gulf state of Qatar has fewer than 2 million inhabitants, virtually no potable water, and has been an independent nation only since 1971. Yet its enormous oil and gas wealth has permitted the ruling al Thani family to exert a disproportionately large influence on regional and even international politics. Qatar is, as Mehran Kamrava explains in this knowledgeable and incisive account of the emirate, a "tiny giant": although severely lacking in most measures of state power, it is highly influential in diplomatic, cultural, and economic spheres. Kamrava presents Qatar as an experimental country, building a new society while exerting what he calls "subtle power." It is both the headquarters of the global media network Al Jazeera and the site of the U.S. Central Command's Forward Headquarters and the Combined Air Operations Center. Qatar has been a major player during the European financial crisis, it has become a showplace for renowned architects, several U.S. universities have established campuses there, and it will host the FIFA World Cup in 2022. Qatar's effective use of its subtle power, Kamrava argues, challenges how we understand the role of small states in the global system. Given the Gulf state's outsized influence on regional and international affairs, this book is a critical and timely account of contemporary Qatari politics and society.

**New Realities in Foreign Affairs** Economic Diplomacy and the Geography of International Trade

How and why war and peace occur cannot be understood without realizing that those who make war and peace must negotiate a complex world political map of sovereign spaces, borders, networks, and scales. This book takes advantage of a diversity of perspectives as it analyzes the political processes of war and their spatial expression.

**What Drives Global Capital Flows?** University of Chicago Press

The first fifteen years of the 21st century have thrown into sharp relief the challenges of growth, equity, stability, and sustainability facing the world economy. In addition, they have exposed the inadequacies of mainstream economics in providing answers to these challenges. This volume gathers over 50 leading scholars from around the world to offer a forward-looking perspective of economic geography to understanding the various building blocks, relationships, and trajectories in the world economy. The perspective is at the same time grounded in theory and in the experiences of particular places. Reviewing state-of-the-art of economic geography, setting agendas, and with illustrations and empirical evidence from all over the world, the book should be an essential reference for students, researchers, as well as strategists and policy makers. Building on the success of the first edition, this volume offers a radically revised, updated, and broader approach to economic geography. With the backdrop of the global financial crisis, finance is investigated in chapters on financial stability, financial innovation, global financial networks, the global map of savings and investments, and financialization. Environmental challenges are addressed in chapters on resource economies, vulnerability of regions to climate change, carbon markets, and energy transitions. Distribution and consumption feature alongside more established topics on the firm, innovation, and work. The handbook also captures the theoretical and conceptual innovations of the last fifteen years, including evolutionary economic geography and the global production networks approach. Addressing the dangers of inequality, instability, and environmental crisis head-on, the volume concludes with strategies for growth and new ways of envisioning the spatiality of economy for the future.

**Economic Diplomacy** Edward Elgar Publishing

This edited volume provides an inclusive explanation of what, why, and how cities interact with global counterparts as well as with nation states, non-governmental organizations, and foreign publics. The chapters present theoretical and analytical approaches to the study of city diplomacy as well as case studies to capture the nuances of the practice. By bringing together a diverse group of authors in terms of their geographic location, academic and practitioner backgrounds, the volume speaks to multiple disciplines, including diplomacy, political science, communication, sociology, marketing and tourism.

**The New Oxford Handbook of Economic Geography** Springer Nature

The New Economic Diplomacy explains how states conduct their external economic relations in the 21st century: how they make decisions domestically; how they negotiate internationally; and how these processes interact. It documents the transformation of economic diplomacy in the 1990s and early 2000s in response to the end of the Cold War, the advance of globalisation and the growing influence of non-state actors like private business and civil society. Fully updated, the second edition reflects the impact of the campaign against terrorism, the war in Iraq and the rise of major developing countries like China and India. Based on the authors' own work in the field of international political economy, it is suitable for students interested in the decision making processes in foreign economic policy including those studying International Relations, Government, Politics and Economics but will also appeal to politicians, bureaucrats, business people, NGO activists, journalists and the informed public.

**The Failure of Economic Diplomacy** Taylor & Francis

The flows of capital from East and South East Asia into the US challenge many assumptions of international financial analysis. This book presents a novel geography of these flows, revealing the driving forces behind them and the crucial turntable roles played by Europe. The market mechanisms necessary for a smooth global flow of funds are shown to be robust but vulnerable to short-circuits triggered by monetary disequilibrium, especially deflation. The game of currency diplomacy, as played between Paris, Washington, Tokyo, and Beijing, largely disregards this danger.

**Economic Diplomacy in the Geographic Base** Martinus Nijhoff Publishers

This third, fully updated edition of *The New Economic Diplomacy* explains how states conduct their external economic relations in the 21st century: how they make decisions domestically; how they negotiate internationally; and how these processes interact. It documents the transformation of economic diplomacy in the 1990s and 2000s in response to the end of the Cold War, the advance of globalization and the growing influence of non-state actors such as private business and civil society.

**Decision-Making and Negotiation in International Economic Relations** Routledge

The book presents an overview of the general aspects of trade uncertainty, a central element in the analysis of economic diplomacy, illustrating that some instruments, such as sanctions (both positive and negative), increase trade uncertainty, whilst others - multilateral trade policy, for instance - aim to reduce this uncertainty. Commercial policy and bilateral economic diplomacy are explored, and economic sanctions analysed. An extensive review of the literature and empirical investigations of 161 sanctions and the commercial relationships of 37 countries provide topical and empirical perspectives on how international diplomacy may both be a cost and a benefit of the key drivers of productivity growth. Finally, policy conclusions are drawn, and a future research agenda presented.

**Economic and Political Perspectives** Cornell University Press

Nigeria, despite being the African country of greatest strategic importance to the United States, remains poorly understood. Leading expert John Campbell explains why Nigeria, projected to have the world's third-highest population by 2050, is so important to understand in a world of jihadi extremism, corruption, oil conflict, and communal violence.

**India's Experience** Routledge

Diane Kunz describes here how the United States employed economic diplomacy to affect relations among states during the Suez Crisis of 1956-57. Using political and financial archival material from the United States and Great Britain, and drawing from pers

**An Empirical Study of Diplomacy, International Organization and Trade 1950-1991** \*Belhaven Press

In a climate of enhanced global competition, attention for economic diplomacy has substantially grown, as much in the West as in other parts of the world. This book conceptualizes economic diplomacy and adds to a better understanding of its central place in the theory and practice of international relations.

**Asia's Cauldron** Ashgate Publishing, Ltd.

This book looks at the changing dynamics of diplomacy of the two emerging global powers - India and China. It examines trade relations, cultural ties and economic engagements of both countries and their shifting influence in the region surrounding them. This volume takes an in-depth look at the trade and economic strategies of India and China through the prism of soft power diplomacy. It reflects on the challenges the two countries face over bilateral trade negotiations, BRICS and China's Silk Road project, along with other issues of foreign policy. The book underlines the decisive role of the soft power approach and greater people-to-people contact in the global strategies of India and China and in fostering greater cooperation in the region. The book will be of great interest to researchers and students of international relations, political science, public policy and international communications. It will also be useful for think tanks, policy makers and general readers who are interested in the India-China relationship and the politics of soft power diplomacy.

**Economic Diplomacy** Routledge

NEW YORK TIMES BESTSELLER • In this provocative, startling book, Robert D. Kaplan, the bestselling author of *Monsoon* and *Balkan Ghosts*, offers a revelatory new prism through which to view global upheavals and to understand what lies ahead for continents and countries around the world. Bestselling author Robert D. Kaplan builds on the insights, discoveries, and theories of great geographers and geopolitical thinkers of the recent and distant past to look back at critical pivots in history and then to look forward at the evolving global scene. Kaplan traces the history of the world's hot spots by examining their climates, topographies, and proximities to other embattled lands. He then applies the lessons learned to the present crises in Europe, Russia, China, the Indian Subcontinent, Turkey, Iran, and the Arab Middle East. The result is a holistic interpretation of the next cycle of conflict throughout Eurasia, a visionary glimpse into a future that can be understood only in the context of temperature, land allotment, and other physical certainties. A brilliant rebuttal to thinkers who suggest that globalism will trump geography, this indispensable work shows how timeless truths and natural facts can help prevent this century's looming cataclysms. Praise for *The Revenge of Geography* "[An] ambitious and challenging new book . . . [The Revenge of Geography] displays a formidable grasp of contemporary world politics and serves as a powerful reminder that it has been the planet's geophysical configurations, as much as the flow of competing religions and ideologies, that have shaped human conflicts, past and present."—Malise Ruthven, *The New York Review of Books* "Robert D. Kaplan, the world-traveling reporter and intellectual whose fourteen books constitute a bedrock of penetrating exposition and analysis on the post-Cold War world . . . strips away much of the cant that suffuses public discourse these days on global developments and gets to a fundamental reality: that geography remains today, as it has been throughout history, one of the most powerful drivers of world events."—*The National Interest* "Kaplan plunges into a planetary review that is often thrilling in its sheer scale . . . encyclopedic."—*The New Yorker* "[The Revenge of Geography] serves the facts straight up. . . . Kaplan's realism and willingness to face hard facts make *The Revenge of Geography* a valuable antidote to the feel-good manifestoes that often masquerade as strategic thought."—*The Daily Beast*

Oxford University Press

This book presents an accessible overview of the seven key concepts of city diplomacy (development cooperation, peacekeeping, economy, innovation, environment, culture, and migration). The book discusses its scope and challenges, maps the actors involved along with their interaction and offers suggestions for available tools and outcomes. Each chapter includes an analysis of a selection of best practices. The book successfully combines theory with practical evidence and will be an invaluable reference for students and researchers of international relations and urban studies looking for a comprehensive and updated analysis of the multifaceted international action of cities. The book will also be of interest to practitioners and city officials responsible for the design and implementation of impactful diplomatic strategies.

**Bilateral Relations in a Context of Geopolitical Change** BRILL

Based on extensive and original empirical work, it presents an important and innovative theoretical contribution to understanding the political structure and functions of the modern world. Reviews the spatial organization of the international system. Identifies the interaction of states in regional systems as the key dynamic of the global entity. Nierop illustrates his novel theory with a detailed study of global patterns of diplomatic representation and the changing structures and functions of intergovernmental organizations since 1950.

[The Revenge of Geography](#) Berghahn Books

How do borders affect trade? Are cultural and institutional differences important for trade? Is environmental policy relevant to trade? How does one's

income or wage relate to the fact that trade partners are nearby or far away? These are just some of the important questions that can be answered using the gravity model of international trade. This model predicts and explains bilateral trade flows in terms of the economic size and distance between trading partners (e.g. states, regions, countries, trading blocs). In recent years, there has been a surge of interest in this model and it is now one of the most widely applied tools in applied international economics. This book traces the history of the gravity model and takes stock of recent methodological and theoretical advances, including new approximations for multilateral trade resistance, insightful analyses of the measurement of economic distance and analyses of foreign direct investment.

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